

	DEAL REGISTRATION THRESHOLD	DEAL REGISTRATION DISCOUNT	DISCOUNT BASED OFF RESELLER COST OR SRP	DEAL REGISTRATION OVERVIEW	DEAL REGISTRATION SUBMISSIONS
	\$10,000	Variable Discount	Reseller Cost		
	50+ Units Excludes Webcam Products	5-20%	Reseller Cost		
	1+ Units	20-25%	Reseller Cost		
	500 Units	10%	Reseller Cost		
	500+ Licenses	7%	Reseller Cost		
	\$5000	5%	Reseller Cost		
	3+ Units	5%	Reseller Cost		
	100+ Licenses	Variable Discount	Reseller Cost		
	1,000+ Licenses	5%	Reseller Cost		
	Open	5%	SRP		
	100+ Units	Variable Discount	Reseller Cost		
	\$5,000	2%	Reseller Cost		
	\$10,000	Platinum Partners 8% Gold Partners 4%	Reseller Cost		
	Any Kivuto Implementations	50%	Reseller Cost		
	\$3,000-\$6,000 \$6,001-\$9,999 \$10,000+	5% 7% 10%	Reseller Cost		
	\$5,000 in Retail Value	5%	Reseller Cost		
	6+ Units Cannot mix and match SKUs	5%	Reseller Cost		
	10+ Units	10%	Reseller Cost		
	150+ Learners	4%	Reseller Cost		
	25+ Desktop for Business OR 100+ Mac Management	15%	SRP		
	50+ Units (Not eligible on Shifu Starter, Makerspace, and Classroom Packs)	10%	Reseller Cost		
	1 Unit (Unprotected Discount) 5+ Units (Protected Discount) 100+ Units (Protected Discount)	5% 12% 17-20%	Reseller Cost		
	100 - 249 units of Cubetto Playset 250 - 499 units of Cubetto Playset 500 - 999 units of Cubetto Playset 1000+ units	3% 5% 7.5% 10%	Reseller Cost		
	No Minimum	5%	Reseller Cost		
	\$5,000	10%	Reseller Cost		
	\$3,000 in Retail Value	8%	Reseller Cost		
	\$500	5%	Reseller Cost		
	1,000+ Units	5%	Reseller Cost		
	\$20,000	8.25% (excludes PD)	Reseller Cost		
	5-25 minimum Units depending on model. Please review overview for full details.	Variable Discount	Reseller Cost		
	\$5,000	5%	Reseller Cost		