Surface Laptop SE

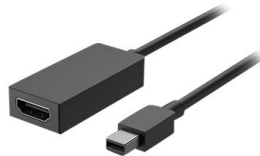## The Most Affordable Surface Device, Designed for Students

Surface Laptop SE simplifies learning for students. Running Windows 11 SE, an operating system designed for education, students have access to built-in apps, web experiences to help them learn and develop essential skills, and tools that meet them where they are, no matter their abilities.

Key Features

- Zero-touch deployment: Out of the box and ready to go, Windows Autopilot and Intune enable students to simply sign-in and start learning from day one.
- Secure protection from Microsoft: Every layer is maintained by Microsoft, from the hardened firmware that is adopted from a Microsoft open-source UEFI to the OS, through to cloud management.
- Maintain secure control: Manage down to the firmware layer through the cloud with Microsoft Endpoint Manager and DFCI. Control mics, USB ports, cameras, and Bluetooth®.
- Safe in the right hands: Lock the operating system when the laptop is closed, and control physical access with the integrated Kensington Nano Security Slot.

Upsell Opportunity

Pair the Surface Laptop SE with the Mini DisplayPort to HDMI Power Adapter.*

Campus Sales Positioning

- General Studies: The Laptop SE is perfect for completing daily tasks for students that require all-day battery life and portability. Students will get the performance and reliability of Windows 11 in a cloud-first edition. Featuring an easy-to-use interface plus an education-first menu of curated apps. With a clean interface and fewer distractions, Windows 11 SE helps students focus on learning.

Common Objections and How to Handle Them

"I have a Surface Laptop Go (or comparable device). Why should I upgrade to the Laptop SE?"

Every time Surface launches a newer version of a device, it's done based on what customers are saying they need. The Laptop SE is Microsoft's most affordable device and meets their top-notch standards.

"What is the battery life like on the Surface Laptop SE?"

The Surface Laptop SE works up to 16 hours with normal use. Students won't have to worry about finding an available outlet because this device is built to last all day.

Surface Laptop SE Tech Specs

Dimensions	11.17" x 7.6" x 0.70" (283.70mm x 193.05mm x 17.85mm)
Processor	Intel® Celeron® Processor N4020 Intel® Celeron® Processor N4120
Battery life	Up to 16 hours of typical device usage
Weight	2.45 lbs (1,112.4g)

*Some accessories and software sold separately.

■■ Microsoft Surface