



Member Purchase Program (MPP) Overview

The Dell Member Purchase Program pays you a commission for referrals to the Dell University Website.

What is MPP?

- 24/7 sales 365 days a year
- Students, faculty, staff and alumni educational discounts
- No minimum sales levels required to participate
- No cost to the store to participate
- No contract renewal required
- Nothing to inventory
- Free marketing materials
- Free Dell banner for your store

The Member Purchase Program allows resellers access to Dell's complete product offering through DellU.com. Upon joining MPP, you will receive a unique Dell URL that you can market to your customers. Students, faculty, and staff will use the URL to purchase Dell hardware and accessories direct from Dell. All your sales will be tracked, and you will receive a quarterly rebate based on your net sales.

Just sign up, market, and receive your rebate. It's that easy!

For more information contact your hardware specialist at 800-279-2795



DELL MPP RESELLER AGREEMENT

The Member Purchase Program (MPP) Registration Agreement is entered into by The Douglas Stewart Company and the reseller identified below effective on the date the Agreement is signed.

1. REBATE OFFERED TO RESELLER FOR QUALIFIED PURCHASES

a. DSC agrees to pay RESELLER a percentage of all purchases made by the Members under this Agreement according to the schedule below.

Percentage of Rebate	3%
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b. All products purchased shall be computed after credits and will be exclusive of tax, shipping and fees.

c. Rebate will be paid for net sales. No quarterly minimum will be enforced.

d. No rebate shall be due for Products

- i. Distributed to a member as a replacement for defective product
- ii. Used for backup, archival, manufacturing or testing purposes

2. COMMUNICATION OF THE PROGRAM

Reseller may actively advertise, communicate and promote the program to its customers through print media, secure intranet system or any other secure medium.

3. PAYMENT

DSC shall pay reseller any rebate owed (in the form of a DSC credit) for the products within 60 days after the end of Dell’s fiscal quarters during which the rebate was earned.

- Q1 – February 1 – April 30
- Q2 – May 1 – July 31
- Q3 – August 1 – October 31
- Q4 – November 1 – January 31

4. TERM OF SALE

Purchases made through the MPP program are subject to Dell’s standard terms and conditions. The terms and conditions defined in the “Term of Sale” may be found at www.dell.com.

5. TERMINATION

Either party may terminate the Agreement with thirty (30) days prior written notice to the other.

Reseller Name _____

Account Number _____

Print Name _____

Electronic or Written Signature _____

Date _____

Return completed form by email to dellcustserv@dstewart.com or by fax to 608-223-6391.